

# AI Readiness Assessment

From strategic insight to scalable AI action

*"I think Adaptiv comes with a unique proposition, and that's its focus on integration and data. They're not trying to be everything to everyone. Compared to some of the other partners out there, Adaptiv's capabilities and skill sets are outstanding."*

- Glenn Penfold, Associate Director for Architecture & Digital Platforms - Information Technology Services, Waikato University

The promise of AI is everywhere, but realising value from AI starts long before the first model is trained or Copilot deployed.

For many organisations, the challenge isn't a lack of ambition - it's a lack of clarity. Without a clear strategy, strong data foundations, and internal alignment, AI initiatives stall, overrun, or fail to scale.

Adaptiv's AI Readiness Assessment is designed to cut through the noise. Using Microsoft's Cloud Adoption Framework and our proven approach to data and analytics, we help you understand where you are today, where you want to be, and what it will take to get there; safely, strategically, and at the right pace for your business.

Our AI Readiness Assessment is ideal for organisations who:

01. Are curious about AI but unsure where to start
02. Have siloed data and systems that limit automation and insights
03. Want to align IT capability with business opportunity

## Common Challenges:

- ▶ **Strategy and Stakeholder Misalignment:** Business leaders are eager to explore AI, but there's no agreed vision, roadmap, or defined use cases that tie back to value.
- ▶ **Data and Architecture Gaps:** Data is fragmented, ungoverned, or inaccessible, making it hard to operationalise AI or build trust in its outputs.
- ▶ **Capability and Governance Uncertainty:** Teams lack the skills or frameworks to adopt AI responsibly. Questions around risk, compliance, and ethics go unanswered.

## Why talk to Adaptiv about your Data and Analytics?

We don't do cookie-cutter consulting. We do what works for you. We bring deep expertise in data and cloud - but we keep things practical, lean, and aligned to real business outcomes. Our clients choose us because we're:

- ▶ **Business-first:** We start with your goals, not just your systems, so your data strategy actually supports decision-making and growth.
- ▶ **Lean and local:** You get senior expertise without the layers. We work fast, communicate clearly, and integrate with your team seamlessly.
- ▶ **Outcome-focused:** From "quick wins" to future-state planning, we focus on delivering value you can see, measure, and build on.
- ▶ **Trusted for the long run:** We're in it for more than just the project. We embed knowledge, support your people, and help you grow confidently over time.

## What's included in the Engagement:

- ▶ Strategy and discovery sessions (remote or on-site)
- ▶ Analysis of 10–15 high-priority business use cases
- ▶ Architecture blueprint and governance framework
- ▶ Implementation roadmap with milestone planning
- ▶ Delivered in approximately 100 consulting hours

# The 4 steps to data, analytics and AI success

We don't just talk about AI, we make it actionable. Our experience across data, integration, and cloud means we can connect the dots between what's possible and what's practical. We follow a structured and collaborative approach to AI readiness, built on the same model used in our successful data strategy engagements and Azure's Cloud Adoption Framework.



# 02

DEFINE



# 04

PRESENT

# 01

REVIEW

# 03

PLAN

**Define:** Collaborate to clarify strategic objectives, identify relevant AI use cases, and outline the people, processes, and platforms required to build organisational readiness.

**Present:** Deliver a clear and actionable strategy to senior stakeholders—ensuring alignment, executive buy-in, and a shared plan to move confidently from ambition to adoption.

**Review:** Conduct discovery sessions and stakeholder interviews to assess your current AI maturity, data ecosystem, governance policies, and existing AI or automation initiatives.

**Plan:** Develop a practical, phased roadmap that prioritises high-value use cases, addresses capability and governance gaps, and aligns technology with your long-term vision for AI.

Are you ready to do better business?

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